

Red Wiggler Foundation Inc
Profit & Loss Budget vs. Actual
 October 2020 through September 2021

	FY21 Actuals	FY21 Budget	FY22 Budget
Ordinary Income/Expense			
Income			
4100 · Local/State/Federal Gov. Grants	70,000.00	70,000.00	70,000.00
4200 · Foundation Grants	424,875.00	326,100.00	509,498.00
4300 · Corporate/Civic/Religious	14,635.96	28,700.00	15,700.00
4400 · United Way	1,745.23	2,000.00	2,000.00
4440 · Donor Advised Giving	41,194.91	20,861.00	0.00
4500 · Individual Donors	112,500.55	108,000.00	121,361.00
5100 · Community Market Sales	68,335.11	61,150.00	71,650.00
5200 · Program Fees	5,484.00	3,500.00	6,000.00
5300 · Fundraising Events	6,400.00	15,000.00	19,000.00
5400 · Other Earned Revenue	147,566.81	93,189.00	9,600.00
5900 · In-Kind Support	1,138.04	2,500.00	2,500.00
Total Income	893,875.61	731,000.00	827,309.00
Gross Profit	893,875.61	731,000.00	827,309.00
Expense			
6000 · Salaries and Related	506,965.84	533,569.00	629,325.00
7000 · Contractors & Professional Fees	54,394.55	59,896.00	72,386.00
7100 · Business and Organizational	33,856.06	40,689.00	35,539.00
7200 · Maintenance	22,879.12	14,545.00	14,545.00
7300 · Occupancy	12,273.13	14,120.00	14,120.00
7500 · Office Services	8,941.91	11,086.00	11,086.00
7600 · Program Supplies and Materials	23,343.99	27,739.00	27,739.00
7700 · Travel	14.31	1,167.00	1,167.00
7800 · Event Supplies	3,200.38	10,609.00	10,609.00
7900 · Merchandise	3,592.12	1,093.00	1,093.00
7940 · Covid 19 expenses	618.48	0.00	0.00
7950 · Management Reserve	0.00	16,487.00	9,700.00
Total Expense	670,079.89	731,000.00	827,309.00
Net Ordinary Income	223,795.72	0.00	0.00
Net Income	223,795.72	0.00	0.00